

2009 Phoenix Training Institute Faculty List

AH101: Affordable Housing Development

Alan Arthur
President
Aeon Homes for Generations
Minneapolis, MN

AH101b: Affordable Housing Development

Maureen Markham
Arlington, VA

AH115: Using the Low-Income Housing Tax Credit (LIHTC) Program

Lawrence M. Anderson
Principal
L. M. Anderson & Company
Mableton, GA

AH124: How to Develop Difficult Neighborhood Projects

Paul D. Webb
Principal
The Paul Webb Company
Albany, OH

AH221: Project Feasibility Analysis

Lawrence M. Anderson
Principal
L. M. Anderson & Company
Mableton, GA

AH291: REO Solutions: Property Assessment, Acquisition and Financing

David Cramer
President
Housing Impact Strategies (dba Cramer Crystal)
Baltimore, MD

AH291: REO Solutions: Property Assessment, Acquisition and Financing

James Upchurch
Sebring, FL

AH291b: REO Solutions: Property Assessment, Acquisition and Financing

Jean A. Lowe
President
Greater Rochester Housing Partnership
Rochester, NY

AH292: REO Solutions: Approaches to Efficiently Rehabbing REO Properties

Jack Jensen
Consultant
Jack Jensen Development Company
Lansing, NY

AH292b: REO Solutions: Approaches to Efficiently Rehabbing REO Properties

AB O'Brien
Development Consultant
O'Brien & O'Brien Consulting
Trevor, WI

AH293: REO Solutions: Strategies for Selling or Leasing REO Rehabbed Properties

David Cramer
President
Housing Impact Strategies (dba Cramer Crystal)
Baltimore, MD

AH293b: REO Solutions: Strategies for Selling or Leasing REO Rehabbed Properties

David Fromm
Consultant
DAF Consulting, LLC
Laurel, MD

AH350: Advanced Bond Financing

Aseem K. Nigam
Director, Real Estate Finance & Grants Mgt
Fairfax County Department of Housing
Community Development
Burtonsville, MD

AH350: Advanced Bond Financing

Rich Liversidge
Housing and Financial Consulting Services, LLC
Sandy Spring, MD

AM101: Successful On-Site Property Management (IREM RES201)

Glenn French
G.L. French & Associates, Inc.
Raleigh, NC

AM101: Successful On-Site Property Management (IREM RES201)

Elaine S. Davis
U.S. Equity
Chicago, IL

AM121: Nuts and Bolts of Asset Management for Asset Managers

Jack Geary
Principal/Consultant
Jack Geary Consulting
Sun City, FL

2009 Phoenix Training Institute Faculty List

AM121: Nuts and Bolts of Asset Management for Asset Managers

Juana D. Mejia
Property & Asset Management Consultant
JDM Consulting
Coral Springs, FL

AM223: Financial Tools for Asset Managers (IREM ASM607)

Laurie Gould
Viva Consulting
Newton, MA

AM224: Asset Management Case Study: Putting the Tools to Work for Properties and Owners

Jack Geary
Principal/Consultant
Jack Geary Consulting
Sun City, FL

AM224: Asset Management Case Study: Putting the Tools to Work for Properties and Owners

Laurie Gould
Viva Consulting
Newton, MA

AM230: Property Management for Scattered Site Rental Housing

William Brett
Director of Asset Management
Columbus Housing Partnership, Inc.
Columbus, OH

AM230: Property Management for Scattered Site Rental Housing

David Fromm
Consultant
DAF Consulting, LLC
Laurel, MD

AM235: Managing the Assets of a Scattered Site Portfolio and REO Real Estate

Harold C. Nassau
Asset
NeighborWorks® America - NE
Boston, MA

AM235: Managing the Assets of a Scattered Site Portfolio and REO Real Estate

Leonard Tatem
Asset Management Consultant
Raleigh, NC

AM258: Resident Services: Financial Literacy

Tracey Knight
National Program Manager
InView Solutions, LLC
Riverdale, GA

AP312: Organization Leadership Succession

Robert Sheehan
College Park, MD

CB101: Community Building Principles and Applications

James Johnson
Consultant
Sun Consulting
Limerick, PA

CB101: Community Building Principles and Applications

David Haiman
Movement Matters
Washington, DC

CB102: Grassroots Leadership Development

Marta Vizueta
Consultant
Washington, DC

CB103: Building Powerful Community Partnerships

James Johnson
Consultant
Sun Consulting
Limerick, PA

CB110: Fundamentals of Community Organizing

Karimah Nonyameko
Organizational Development Consultant
Summerville, SC

CB120: Building Communities From the Inside Out

Ron Dwyer-Voss
Consultant
Sacramento, CA

CB160: Powerful People and Effective Programs: We Need Both For Stronger Communities

Ron Dwyer-Voss
Consultant
Sacramento, CA

2009 Phoenix Training Institute Faculty List

CB160: Powerful People and Effective Programs: We Need Both For Stronger Communities

Mike Green
ABCD Training Group
Denver, CO

CB250: From Yelling to Jelling: How Neighborhoods and City Hall Can Work Together Better in the 21st Century

Matt Leighninger
Senior Associate, Democracy Workshop
Deliberative Democracy Consortium
Hamilton,

CB260: Taking Green Action in Your Community

Eric Hangen
I Squared Community Development
Consulting, Inc.
Cranston, RI

CB706: Community Capacity Builders Forum

Naomi Folami A. Randolph
Greensboro, NC

CB706: Community Capacity Builders Forum

Alyson Parham
President
Partec Consulting Group
Caledonia, MI

CB706: Community Capacity Builders Forum

J Otis Smith
Principal
Stand By Systems II
Philadelphia, PA

CP184: Managing Liabilities/Reducing Risks in the Development Process

Pamela Murray Johnson
Principal
PCM Consulting Group
Silver Spring, MD

CP218: A Risk Management Primer for Housing Developers

Scott R. Konrad
Senior Vice President
Willis North America
Essex, CT

CP223: How to Build a House – Single Family New Construction

Timothy Bolding
Executive Director
United Housing, Inc.
Memphis, TN

CP227: Managing the Construction Process: Creating Efficiencies with MS Project

David Harder
Adanac Development Corporation
Miami, FL

CP240: Greening Housing Rehab

Armand C. Magnelli
President/Senior Consultant
Livable Housing, Inc.
York, PA

CP241: Residential Green Building

Laura Capps
Director of Residential Services
Southface
Atlanta, GA

CP243: Building Healthy Homes

Armand C. Magnelli
President/Senior Consultant
Livable Housing, Inc.
York, PA

CP254: Generating Unrestricted Income—For-Profit Solutions to Non-Profit Finance

Jack Jensen
Consultant
Jack Jensen Development Company
Lansing, NY

CP271: Green Clinic: Identifying Financial Resources for your Green Roadmap

Kimberly Vermeer
Principal
Urban Habitat Initiatives
Boston, MA

CP273: Green Clinic: Energy Management Planning for Your Multifamily Portfolio

Kimberly Vermeer
Principal
Urban Habitat Initiatives
Boston, MA

2009 Phoenix Training Institute Faculty List

CP273: Green Clinic: Energy Management Planning for Your Multifamily Portfolio

Steve Weisman
Peregrine Energy Group, Inc.
Boston, MA

CP273: Green Clinic: Energy Management Planning for Your Multifamily Portfolio

Roger Lewis
Boulder, CO

CP274: Green Clinic: Helping Homeowners and Residents to Maintain a Green and Healthy Home

Gary Adamkiewicz
Research Associate
Harvard School of Public Health
Boston, MA

CP274: Green Clinic: Helping Homeowners and Residents to Maintain a Green and Healthy Home

Laura Capps
Director of Residential Services
Southface
Atlanta, GA

ED101: Community Economic Development Principles, Practices and Strategies

T. David Reese
Chair, NCED Master Program
Southern New Hampshire University
Decatur, GA

ED110: Analytical Tools and Methods Used in Community Economic Development

Peg Barringer
FinePoint Associates, LLC
Brookline, MA

ED141: Key Financial Issues for Small Business

Vincent DiCara
Finance Training and Consulting, Inc.
Gardiner, ME

ED160: Financing Community Economic Development

Peg Barringer
FinePoint Associates, LLC
Brookline, MA

ED240: Helping Microenterprises Succeed

Vincent DiCara
Finance Training and Consulting, Inc.
Gardiner, ME

HO103: Lending Basics for Homeownership Counselors

John E. Bonin
Carmichael, CA

HO103: Lending Basics for Homeownership Counselors

Debie Baranchuk
Consultant
Rancho Cordova, CA

HO103b: Lending Basics for Homeownership Counselors

Joseph Chavez
Consultant
Vero Beach, FL

HO103b: Lending Basics for Homeownership Counselors

Jeffrey Farrell
Clifton, VA

HO105: Compliance with State and Federal Regulations

Andrew Loubert
Phoenix, AZ

HO105: Compliance with State and Federal Regulations

Thomas P. Fitzgibbon
Executive Vice President
Glenview, IL

HO107: Understanding Credit Scoring

Angela R. Davis
Owner/Partner
Angela Davis Consulting, LLC.
Ocoee, FL

HO107: Understanding Credit Scoring

Yves Mombeleur
Principal
Mombeleur & Company, LLC
Arlington, TX

HO107b: Understanding Credit Scoring

Ronald E. Howard
Consultant
Sacramento, CA

HO109: Foreclosure Basics, HO109b: Foreclosure Basics

Christopher Hudak
Colorado Foreclosure Prevention Task Force
Bolder, CO

2009 Phoenix Training Institute Faculty List

HO109: Foreclosure Basics

Angela R. Davis
Owner/Partner
Angela Davis Consulting, LLC.
Ocoee, FL

HO109b: Foreclosure Basics

Jason Zavala
Principal
MitiGate, Inc.
Liberty, VT

HO110: Introduction to Homeownership Counseling

Shareka M. Van Eaton
Consultant
Winston-Salem, NC

HO110: Introduction to Homeownership Counseling

Pearl Anderson
Consultant
Richmond, VA

HO110b: Introduction to Homeownership Counseling

Tia A. McCoy
Manager Homeownership Center
Resources for Residents and Communities of Georgia, Inc.
Atlanta, GA

HO110b: Introduction to Homeownership Counseling

Judy Coleman
Cincinnati, OH

HO111: Home Equity Conversion Mortgages

Patricia Hawkins
Program Director
Episcopal Community Development, Inc.
Newark, NJ

HO111: Home Equity Conversion Mortgages

Christena D. Schafale

Director of Information Services
Resources for Seniors, Inc.
Raleigh, NC

HO209: Financial Fitness: Teaching Financial Management Skills

Carl E. Windom
Consultant
Carl E. Windom
Albany, GA

HO209: Financial Fitness: Teaching Financial Management Skills

Patricia McMorrow
Jefferson, MD

HO211: Credit Counseling for Maximum Results

Joseph Chavez
Consultant
Vero Beach, FL

HO211: Credit Counseling for Maximum Results

Jeffrey Farrell
Clifton, VA

HO211b: Credit Counseling for Maximum Results

Yves Mombeleur
Principal
Mombeleur & Company, LLC
Arlington, TX

HO211b: Credit Counseling for Maximum Results

Angela R. Davis
Owner/Partner
Angela Davis Consulting, LLC.
Ocoee, FL

HO220: Data Management and Tracking with CounselorMax

Kevin Prophet
Homeownership Business Applications Analyst
NeighborWorks® America - DC
Washington, DC

HO220: Data Management and Tracking with CounselorMax

Thomas Dombrowski
Consultant
Charlestown, WV

HO220: Data Management and Tracking with CounselorMax

Bob Stone
Consultant
Los Angeles, CA

HO229: Homebuyer Education Methods: Training the Trainer

Desiree Rideaux
Regional Manager, Freddie Mac
Homewood, IL

2009 Phoenix Training Institute Faculty List

HO229: Homebuyer Education Methods: Training the Trainer

Ethan L. Pope
CEO/President and Founder
ELP's Consulting, Inc.
Berkley, CA

HO229b: Homebuyer Education Methods: Training the Trainer

Doris Barrell
Consultant
Grand Island, FL

HO229b: Homebuyer Education Methods: Training the Trainer

Cindi Mariano
Consultant
Cindi Mariano
Alexandria, VA

HO229sp: Métodos de Educación para Compradores de Casa: Entrenando a los Instructores

Carlos Almanza
Consultant
Linden, CA

HO245: How to Become a HUD-Approved Housing Counseling Agency

Carrie T. Harris
President
D & E Financial Education and Training
Institute
Forest Park, GA

HO247: Post-purchase Education Methods

Lori L. Hall
Manager
LL Hall Consulting, LLC
San Antonio, TX

HO247: Post-purchase Education Methods

Ernesto Perez
Consultant
San Antonio, TX

HO247b: Postpurchase Education Methods

Christopher G. Chester
Insurance Agent
Phoenix, AZ

HO247b: Postpurchase Education Methods

Patricia J. Brown
President
Synapsity LLC

Mesa, AZ

HO247b: Postpurchase Education Methods

Suzanne Merusi
Consultant
Fort Thomas, KY

HO250: Homeownership Counseling Certification: Principles, Practices and Techniques Part I

Keisha Delbridge Harris
Consultant
Southbridge, GA

HO250: Homeownership Counseling Certification: Principles, Practices and Techniques Part I

Jennifer Harris
Executive Director
Sacramento Home Loan Counseling Center
Sacramento, CA

HO250b: Homeownership Counseling Certification: Principles, Practices and Techniques Part I

David A. Johnson
Consultant
Chattanooga, TN

HO250b: Homeownership Counseling Certification: Principles, Practices and Techniques Part I

Yulissa D. Duran
Consultant
JDuran Financial Consultants
Methuen, MA

HO250c: Homeownership Counseling Certification: Principles, Practices and Techniques Part 1

Christopher Spence
Consultant
Fairburn, GA

HO250c: Homeownership Counseling Certification: Principles, Practices and Techniques Part 1

Kim Drayton
Director
Metroplex Economic Development Corporation
Dallas, TX

HO252: Effective Group and Telephone Foreclosure Counseling Strategies

Jason Zavala
Principal
MitiGate, Inc.
Liberty, VT

2009 Phoenix Training Institute Faculty List

HO252: Effective Group and Telephone Foreclosure Counseling Strategies

Brenda Berry Harrison
Consultant
Washington, DC

HO252b: Effective Group and Telephone Foreclosure Counseling Strategies

Dean J. Caldwell-Tautges
Principal
Dean Caldwell-Tautges Consulting, LLC
St. Louis, MN

HO252b: Effective Group and Telephone Foreclosure Counseling Strategies

Carrie T. Harris
President
D & E Financial Education and Training Institute
Forest Park, GA

HO253: FHA-Insured Loans: An Affordable Mortgage Option

Debie Baranchuk
Consultant
Rancho Cordova, CA

HO253: FHA-Insured Loans: An Affordable Mortgage Option

John E. Bonin
Carmichael, CA

HO254: Introduction to BestFIT Software

Thomas Dombrowski
Consultant
Charlestown, WV

HO254: Introduction to BestFIT Software

Gabe del Rio
VP Lending and HomeOwnership
Community HousingWorks
San Diego, CA

HO254: Introduction to BestFIT Software

Bob Stone
Consultant
Los Angeles, CA

HO307: Advanced Foreclosure: Case Study Practicum

Dean J. Caldwell-Tautges
Principal
Dean Caldwell-Tautges Consulting, LLC
St. Louis, MN

HO307: Advanced Foreclosure: Case Study Practicum

Carrie T. Harris
President

D & E Financial Education and Training Institute
Forest Park, GA

HO307c: Advanced Foreclosure: Case Study Practicum

Carl E. Windom
Consultant
Carl E. Windom
Albany, GA

HO307c: Advanced Foreclosure: Case Study Practicum

Brenda Berry Harrison
Consultant
Washington, DC

HO317: Homebuyer Education Methods: The Accelerated Version

JoAnn DePenning
Consultant/Trainer
J DePenning Consulting
Buda, TX

HO317: Homebuyer Education Methods: The Accelerated Version

Martie North
Consultant
North Little Rock, AR

HO320: Developing and Implementing an Effective Foreclosure Program

Autumn Lubin
Consultant
Lakeville, MN

HO320: Developing and Implementing an Effective Foreclosure Program

Cora Fulmore
Mortgage & Credit Center
Winter Garden, FL

HO320b: Developing and Implementing an Effective Foreclosure Program

Cora Fulmore
Mortgage & Credit Center
Winter Garden, FL

HO320b: Developing and Implementing an Effective Foreclosure Program

Autumn Lubin
Consultant
Lakeville, MN

HO321: Developing Effective Loss Mitigation Negotiation and Sales Skills

Carlos Alarcon
Mediator
Vallejo, CA

2009 Phoenix Training Institute Faculty List

HO321: Developing Effective Loss Mitigation Negotiation and Sales Skills

Leon Randy Wilburn
President
The Wilburn Group
Boston, MA

HO321b: Developing Effective Loss Mitigation Negotiation and Sales Skills

Carlos Alarcon
Mediator
Vallejo, CA

HO321b: Developing Effective Loss Mitigation Negotiation and Sales Skills

Leon Randy Wilburn
President
The Wilburn Group
Boston, MA

HO326: Advanced Residential Lending

Ronald E. Howard
Consultant
Sacramento, CA

HO332: Dynamic Sales and Marketing to Attract and Retain Customers and Partners

Jay Zavala
Zavala, Inc.
E. Falmouth, MA

HO332: Dynamic Sales and Marketing to Attract and Retain Customers and Partners

Ronald E. Howard
Consultant
Sacramento, CA

HO335: Home Equity Conversion Mortgages Advanced Level Training

Patricia Hawkins
Program Director
Episcopal Community Development, Inc.
Newark, NJ

HO335: Home Equity Conversion Mortgages Advanced Level Training

Christena D. Schafale
Director of Information Services
Resources for Seniors, Inc.
Raleigh, NC

HO345b-rq: Foreclosure Intervention and Default Counseling Certification, Part I

D. Corwyn Jackson
Boston, MA

HO345b-rq: Foreclosure Intervention and Default Counseling Certification, Part I

Marc Williams
President & CEO
HomeMarc Consulting, LLC
Miami, FL

HO345c-rq: Foreclosure Intervention and Default Counseling Certification, Part I

Grace Miranda
President
J&M Consulting, Inc. of Tampa
Tampa, FL

HO345c-rq: Foreclosure Intervention and Default Counseling Certification, Part I

Edward Sparkman
Philadelphia, PA

HO345rq: Foreclosure Intervention and Default Counseling Certification, Part I

Richard Harper
Consultant
San Francisco, CA

HO345rq: Foreclosure Intervention and Default Counseling Certification, Part I

Gregory D. Smith
Foreclosure Prevention
Certified Financial Solutions
Houston, TX

HO820: Using the NeighborWorks® Customized Module in CounselorMax™

Thomas Dombrowski
Consultant
Charlestown, WV

HO820: Using the NeighborWorks® Customized Module in CounselorMax™

Bob Stone
Consultant
Los Angeles, CA

ML101: Critical Thinking Skills

Isabel Lopez
Consultant
Lopez Leadership Services
Littleton, CO

ML106: Time Management

Judi Hampton
President
Judi Hampton Public Relations
Cambridge, MA

2009 Phoenix Training Institute Faculty List

ML120: Strategic Thinking and Planning

Karimah Nonyameko
Organizational Development Consultant
Summerville, SC

ML130: Human Resources Management and Development

Linda J. Anderson
Director of Human Resources
Neighborhood Housing Services of Chicago, Inc.
Chicago, IL

ML130: Human Resources Management and Development

Leslie Peters
President
Bradley & Company
St. Louis, MO

ML131: Skills for New Supervisors

Isabel Lopez
Consultant
Lopez Leadership Services
Littleton, CO

ML131: Skills for New Supervisors

Becky L. Venne
Staff Development Manager
NeighborWorks® America - DC
Washington, DC

ML173: Grant Proposal Writing

Alyson Parham
President
Partec Consulting Group
Caledonia, MI

ML179: The Art of Schmoozing: How to Secure Private Foundation and Corporate Funding While Building Strong Relationships

June Otow
Rural Community Assistance Corporation (CO)
Washougal, WA

ML230: Greening Your Organization

Jennifer Woofter
Consultant
Strategic Sustainability Consulting
Bethesda, MD

ML245: Leadership Development in Communities of Color

Mai Moua
President
Leadership Paradigms Inc.
St. Paul, MN

ML250: Financial Management for Decision-Makers

Joanne M. Wilson
Trainer
SJ Associates
Randolph, MA

ML282: How to Negotiate: The Most Important Skill You Will Ever Learn!

Stephen Frenkel
Meditation Works, Inc.
Boston, MA

ML282: How to Negotiate: The Most Important Skill You Will Ever Learn!

Allan Price
Mediation Works Incorporated
Boston, MA

ML292: Managing Your Nonprofit for Results

Richard Heitler
New York, NY

ML299: Strengthening Your Human Resource Toolbox: New Strategies for Retention and Recruitment

Linda J. Anderson
Director of Human Resources
Neighborhood Housing Services of Chicago, Inc.
Chicago, IL

ML375: Advanced Financial Analysis for a Sustainable Mission: Pricing, Funding and Management of Assets

Eric Hangen
I Squared Community Development Consulting, Inc.
Cranston, RI

ML375: Advanced Financial Analysis for a Sustainable Mission: Pricing, Funding and Management of Assets

Jack Northrup
Middlebury, VT

ML375: Advanced Financial Analysis for a Sustainable Mission: Pricing, Funding and Management of Assets

Charles D. Tansey
Senior Advisor to CEO
NeighborWorks® America - DC
Washington, DC

2009 Phoenix Training Institute Faculty List

**NR101: Essential Tools of the Trade:
Neighborhood Analysis, Visioning and
Planning for Action**

Susan J. Harden
Community Planner
RBF Consulting's Urban Design Studio
Irvine, CA

**NR101: Essential Tools of the Trade:
Neighborhood Analysis, Visioning and
Planning for Action**

Suzanna Schwartz, FAICP
High Point, NC

**NR104: Getting Things Done in
Neighborhoods through Strategic
Collaborations**

John Lehner
President
NFR Development
Fort Wayne, IN

**NR145: Introduction to DataPlace™: A
Free Online Tool for Housing and
Demographic Data About Your
Community**

William Talcott
Washington, DC

**NR180: Neighborhood Revitalization: A
Mobile Workshop**

Marcia Nedland
Proprietor
Fall Creek Consultants
Ithaca, NY

**NR231: Protecting & Restoring
Neighborhoods in a Post-Foreclosure
Environment: Customizing Interventions
for Your Neighborhoods**

Marcia Nedland
Proprietor
Fall Creek Consultants
Ithaca, NY

**NR231: Protecting & Restoring
Neighborhoods in a Post-Foreclosure
Environment: Customizing Interventions
for Your Neighborhoods**

Eileen Flanagan
Consultant
Community Development Consulting
Honeoye Falls, NY

**NR265: Nuts and Bolts of Image-Building
and Increasing Market Demand for Your
Neighborhood**

John Lehner
President
NFR Development
Fort Wayne, IN

**NR368: ADVANCED CLINIC: Community
Organizing Strategies That Are Key to
Neighborhood Revitalization**

Michael Schubert
Community Development Strategies, Inc.
Chicago, IL

**NR368: ADVANCED CLINIC: Community
Organizing Strategies That Are Key to
Neighborhood Revitalization**

Mel Freeman
Executive Director
Neighborhood Housing Services of Baltimore,
Inc.
Baltimore, MD

**NR369: ADVANCED CLINIC: Lending and
Rehab Strategies That Are Key to
Neighborhood Revitalization**

Michael Schubert
Community Development Strategies, Inc.
Chicago, IL